



## **REQUEST FOR QUOTATIONS**

**1.RFQ Name:** Procurement of Next-Generation Firewall Hardware, Licenses, and Training

**RFQ Number:** KHC/RFQ/13/2026

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**Date of issue:** 27 May 2026

**Closing date:** 09 June 2026

\_\_\_\_\_  
**Company name**

## **1. Introduction**

King Hintsa TVET College invites qualified service providers to submit quotations for the supply, delivery, installation, licensing, and training of Fortinet FortiGate firewall equipment and associated services.

## **2. Scope of Work**

### **The scope covers:**

- Supply and delivery of FortiGate firewall hardware
- Installation and configuration
- Migration from existing firewall
- Testing, Commissioning and documentation.
- Provision of required licenses and subscriptions
- Provision of compatible transceivers and cables
- Delivery of certified Fortinet training for nominated candidates
- Optional: Installation, configuration, and commissioning support

### **Technical Compliance**

- Equipment must be new, genuine, and not refurbished
- Must meet or exceed specified FortiGate 100F specifications
- All licenses must be original and verifiable with Fortinet
- Training must be delivered by certified Fortinet instructors

### **Support & Warranty**

- Minimum 3-year support and warranty
- 24x7 vendor or OEM support availability

### **Delivery Requirements**

- Delivery timeline must not exceed 6–8 weeks
- Equipment must be delivered with all accessories/cables

### 3.Specification

ITEM NUMBER	DESCRIPTION (ATTACH SPECIFICATION/ LIST IF SPACE IS NOT SUFFICIENT)	QUANTITY
1. Firewall Hardware	<b>FortiGate 120G</b> 22x GE RJ45 ports (including 2x WAN ports, 1x DMZ port, 1x Mgmt port, 2x HA ports, 16x switch ports with 4 SFP port shared media), 4 SFP ports, 2x 10 GE SFP+ FortiLinks, 480 GB onboard storage, dual power supplies redundancy. Inclusive of compatible Transceivers and cables.	X6
2. Firewall licenses	<b>FORTINET FORTIGATE-101F 3 YEAR ENTERPRISE PROTECTION (WITH 24X7 FORTICARE) - FC-10-F101F-809-02-36</b>  <b>Manufacturer Part Number:</b> FC-10-F101F-809-02-36 <b>Add-on:</b> <ul style="list-style-type: none"> <li>▪ FortiManager</li> <li>▪ FortiAnalyzer</li> </ul> Integration with SIEM and log retention requirements	X6
3. Training	<ul style="list-style-type: none"> <li>▪ Fortinet Certified Fundamentals (FCF)</li> <li>▪ Fortinet Certified Professional – Network Security (FCP)</li> <li>▪ Instructor led, in- person training</li> <li>▪ International exam vouchers.</li> </ul>	X3 candidates

## 4.Evaluation Methodology

All bids received will be evaluated in **three (3) mandatory stages** as outlined below:

### Stage 1: Mandatory Compliance Evaluation

At this stage, bids will be assessed against all **mandatory administrative requirements**.

### COMPLIANCE DOCUMENTS TO BE SUBMITTED WHEN SUBMITTING THE QUOTATIONS:

- Original SARS Valid Tax Clearance Certificate or tax pin
- Certified copy of Business Registration Document (CIPC) (**certified stamp should not be older than 6 months**)
- Proof of valid Shareholder Certificate/ Valid proof of ownership of other type of entities
- Proof of registration with Central Supplier Database as per Treasury Regulations
- Completed SUPPLIER declaration forms i.e. SBD 4 (Obtainable from the College Website)

### OTHER REQUIREMENTS

- Company profile with proof of relevant experience and contactable references.
- Fully Completed and signed Preference Points Claim SBD 6.1 Preferential points claim form in terms of Preferential Procurement Regulations 2022 and submission of applicable documents outlined on Specific goals document. (**Obtainable from the College website**)
- Certified ID copies of owners/shareholders. The certification should not be older than 6 months.
- **POPIA, ISO 27001**

## Evaluation criteria

The evaluation criteria will use 80/20 Principles, where the points are formed by Price and the Specific Goals, Price is 80 points, and the Specific goals is 20 points. NB: SBD 6.1 must be used in order to claim points. Additional information i.e., id copies of directors (not older than 6 months certification) medical certificate

Table : Specific Goals

Specific Goals are broken down as follows

Specific goal category	Allocation of Points 20
<b>Black Ownership: Enterprise Owned by Black Persons i.e., Africans, Coloured, Indians, and Others as defined by the Constitution of South Africa</b> <ul style="list-style-type: none"> <li>▪ 100% Black owned enterprises</li> </ul>	10
<b>Woman Ownership</b> <ul style="list-style-type: none"> <li>▪ 100% Woman ownership</li> </ul>	4
<b>Youth ownership</b> <ul style="list-style-type: none"> <li>▪ 100% Owned by youth</li> </ul>	4
<b>Disability</b> <ul style="list-style-type: none"> <li>▪ 100% Owned by person with disability</li> </ul>	2
<b>Total</b>	<b>20</b>

## POPIA Act Disclaimer

- By providing a quote or bid and/or related documentation to the King Hintsa TVET College, the bidder/quoter consents to the processing of it's Personal

Criteria	Points Available
Bid Price	80
Specification Goals	20
<b>Total</b>	<b>100</b>

Information, as defined in the Protection of Personal Information Act 4 of 2013 and any other applicable data protection legislation, for the purposes of the procurement purpose, including but not limited to the evaluation, adjudication

and appointment of a successful bidder/quoter. The submitted information may also be utilised for any audit and/or legislative reporting purposes.

- Where applicable, the bidder/quoter warrants that it has obtained the necessary consent to process any personal information of its employees and/or any third parties whose personal information is provided for the bid /quotation. In addition, the bidder/quoter consents that King Hintsá TVET College to
  - - verify any personal information with the National Treasury CSD website, including verification of references.
  - - verify any other regulatory/ industry or any accredited/certification bodies.
  - At any stage should the bidder/quoter wish to withdraw its consent as detailed hereabove, it must do so in writing and address such notification to the SCM Manager.

## Stage 2

### FUNCTIONALITY

**FUNCTIONALITY SCORING TABLE (Minimum threshold is equal to 70%)  
Bidders scoring below 70 points will not be considered for Stage 3 (Pricing Evaluation).**

<b>Evaluation criteria</b>	<b>Documentation to be provided</b>	<b>Points allocation (Weight)</b>	<b>Maximum Points allocated</b>
<b><u>1.Company Experience:</u></b> Bidders previous experience with respect to firewalls licences, hardware's and training	Attach reference letters from clients with contactable references and contact details.  <b>NB: The College may contact the references provided. Please note that if references are unreachable or do not respond, the associated points cannot be allocated.</b>	Four and above completed projects = <b>40 points.</b>  Three completed projects= <b>30 points.</b>  Two complete projects = <b>20 points.</b>  One completed project = <b>10 points.</b>  No submission of completed projects = <b>0 points</b>	40
<b><u>2.Distributor authorisation</u></b>	<ul style="list-style-type: none"><li>• Must be an <b>authorized Fortinet partner/reseller</b></li><li>• Provide proof of certification (Gold, Silver, or equivalent)</li></ul>	Submission = 40  No submission = 0	40
<b><u>3. Bank Rating code</u></b>	Bank Related attachments	1.Bank rating letter = <b>5 points</b>  2.No bank rating= <b>0 points</b>	20
		<b>TOTAL POINTS</b>	<b>100</b>

**Minimum qualifying for functionality evaluation score is 70% as per criteria above**

### **Pricing schedule**

### **Stage 3.- Pricing**

**Service provider must complete the pricing table below:**

<b>Item No.</b>	<b>Description</b>	<b>Qty</b>	<b>Unit Price (Excl VAT)</b>	<b>Total Price</b>
<b>1</b>	FortiGate 120 G Hardware (incl. modules & cables)	<b>6</b>	<b>R</b>	<b>R</b>
<b>2</b>	FortiGate-101F 3-Year Enterprise Protection License	<b>6</b>	<b>R</b>	<b>R</b>
<b>3</b>	FortiAnalyzer Add-on	<b>6</b>	<b>R</b>	<b>R</b>
<b>4</b>	Training (Per Candidate) In person training	<b>3</b>	<b>R</b>	<b>R</b>
<b>5.</b>	Installation & Configuration	<b>1</b>		<b>R</b>
	Subtotal			
	<b>VAT (if applicable)</b>			
	Grand Total			

- **Prices must be firm and fixed for a minimum of 120 days**
- **Delivery must include all duties, taxes, and logistics costs**

**SUBMISSIONS**

**ALL COMPLETED RFQ DOCUMENTS, ACCOMPANIED BY ALL MANDATORY/ AND OTHER /REQUIREMENTS AS SET OUT HEREIN MUST BE DEPOSITED IN THE TENDER BOX SITUATED AT:**

King Hintsa TVET College,  
Administration Centre,  
218 Mthatha Road,  
**Butterworth**  
4960

Sealed envelopes must be deposited during office hours between Monday to Thursday from 08:00-16:30 on Fridays at 08:00 am-14:00 pm in the Tender Depositing Box situated at the Reception of Administration Centre, 218 Mthatha Road, Butterworth, 4960

**NO FAXED, POSTED OR E-MAILED AND LATE RFQ WILL BE ACCEPTED. RFQ'S SENT BY COURIER, MUST BE DEPOSITED IN THE TENDER BOX AND NOT LEFT WITH THE RECEPTIONIST.**

BIDS SUBMITTED IN THE WRONG TENDER BOX WILL NOT BE ACCEPTED

**Closing date: 09 June 2026**

**Time: 12:00 pm**